



Happy New Year 2022

New Delhi

## CROSS BORDER CORRIDOR FOR INVESTORS AND STARTUPS



#### CROSS BORDER COMMUNITY OF INVESTORS & STARTUPS

Indo-Arab Angel Network is a corridor for Indo-Arab Startups & Investors for equal opportunity to invest in an excellent founding team and highly scalable business ideas from India and Arab countries.

#### OUR GROWTH PLAN FOR YEAR 2022

Plan 2022

2000+ INVESTORS

50+ DEALS

**ACCELERATOR** 

DUBAI OFFICE

INDO ARAB VENTURE FUND WE ARE
GROWING
FASTER AND
ASSOCIATING
WITH
INSTITUTIONAL
AND
INDIVIDUAL
INVESTORS IN
INDIA &
MIDDLE EAST
COUNTRIES

## HOW DO WE WORK WITH STARTUPS

**STARTUPS** 

- SCOUTING THROUGH NETWORK OF INCUBATORS, ACCELERATORS AND ACADEMIC INSTITUTIONS AND THROUGH DIRECT CALL
- WE SELECT THE BEST FOUNDER TEAM AND WORK WITH THEM FOR 3 MONTHS TO MAKE THEM INVESTABLE
- WE SUPPORT STARTUPS FOR TECH DEVELOPMENT,
   DISCOVERY OF MARKET FIT PRODUCT, DESIGN OF BUSINESS
   MODEL & FAB (Feature-Advantage-Benefit), STRATEGIC
   ALLIANCES, CORPORATE & MARKET ACCESS, SEED FUND,
   FOUNDERS CXOs LEADERSHIP DEVELOPMENT
- CROSS BORDER SOFT LANDING SUPPORT AND BUSINESS OPPORTUNITY

We have strong connect with all leading incubators and academia

### HOW DO WE WORK WITH INVESTORS

Investor

- WE CONDUCT PITCH DAY TWICE IN A MONTH
- WE ONLY SHOW CASE 2-3 STARTUPS ON THE PITCH DAY
- BEFORE PITCH DAY WE SHARE ONE PAGER ELEVATOR DECK WITH INVESTORS
- WE ALSO INTRODUCED FOUNDERS SOCIAL DD REPORT AND MARKET INTELLIGENCE REPORT WHICH HELPS IN DECISION MAKING
- WE SEEK INTEREST FROM INVESTORS POST PITCH DAY WITH COMMITED TICKET SIZE
- WE ORGANISE ONE TO ONE MEETING WITH FOUNDERS AND INVESTORS
- WE COORDINATE WITH INVESTORS FOR CO INVESTMENT AND DEAL TRANSACTION

We have strong analyst team to support our members for providing best insights to make a wiser decision.





# **S M Rounaque Mustafa** xCEO, IIM Lucknow Enterprise Incubation Center President Indo Arab Angel Network

- 20 years of experience of early stage funding, incubation, corporate innovation & venturing
- Established 4 incubators in India (IIM Lucknow, Chitkara Univ., NIET, JSSATE)
   under Central Gov.t schemes
- More than 300 startups supported for incubation and venture funding.
- More than 300 Crore fund raised for startups SEED to series 'A' through Angel, VC and CVC
- Advised HPCL,ONGC,GAIL,NFL,BHEL for launching CVC and startup programs
- A startup coach, trainer and entrepreneur developer
- He teaches innovation and entrepreneurship at IIMs and IITs
- Founder of Corporate Venture Hub A corporate innovation and venturing platform for co creation of IP and sourcing startups for CVC



#### Thank you

Contact detail

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